

Save the date!

NOV. 9 - 11, 2021

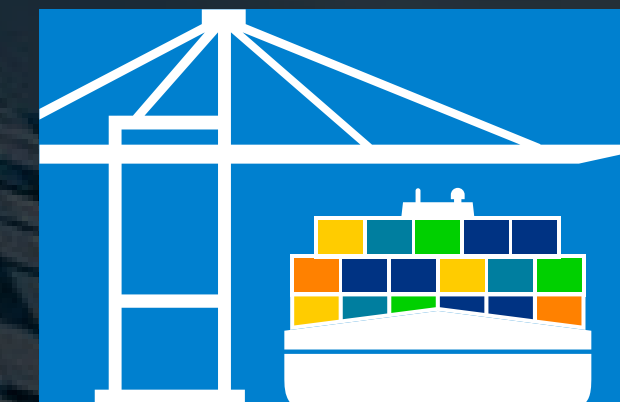
CasaPiedra, Santiago - Chile



PRESENTS:

VII INTERNATIONAL CONGRESS AND EXHIBITION TRANS-PORT

DIGITALIZATION AND SUSTAINABILITY:
THE CHALLENGES OF THE MARITIME
PORT INDUSTRY



**TRANS2021
PORT**

INVITE

MADE BY



WWW.TRANS-PORT.CL

PuertoValparaíso
CRECIENDO JUNTOS

 **Ultramar**

 **fisa**

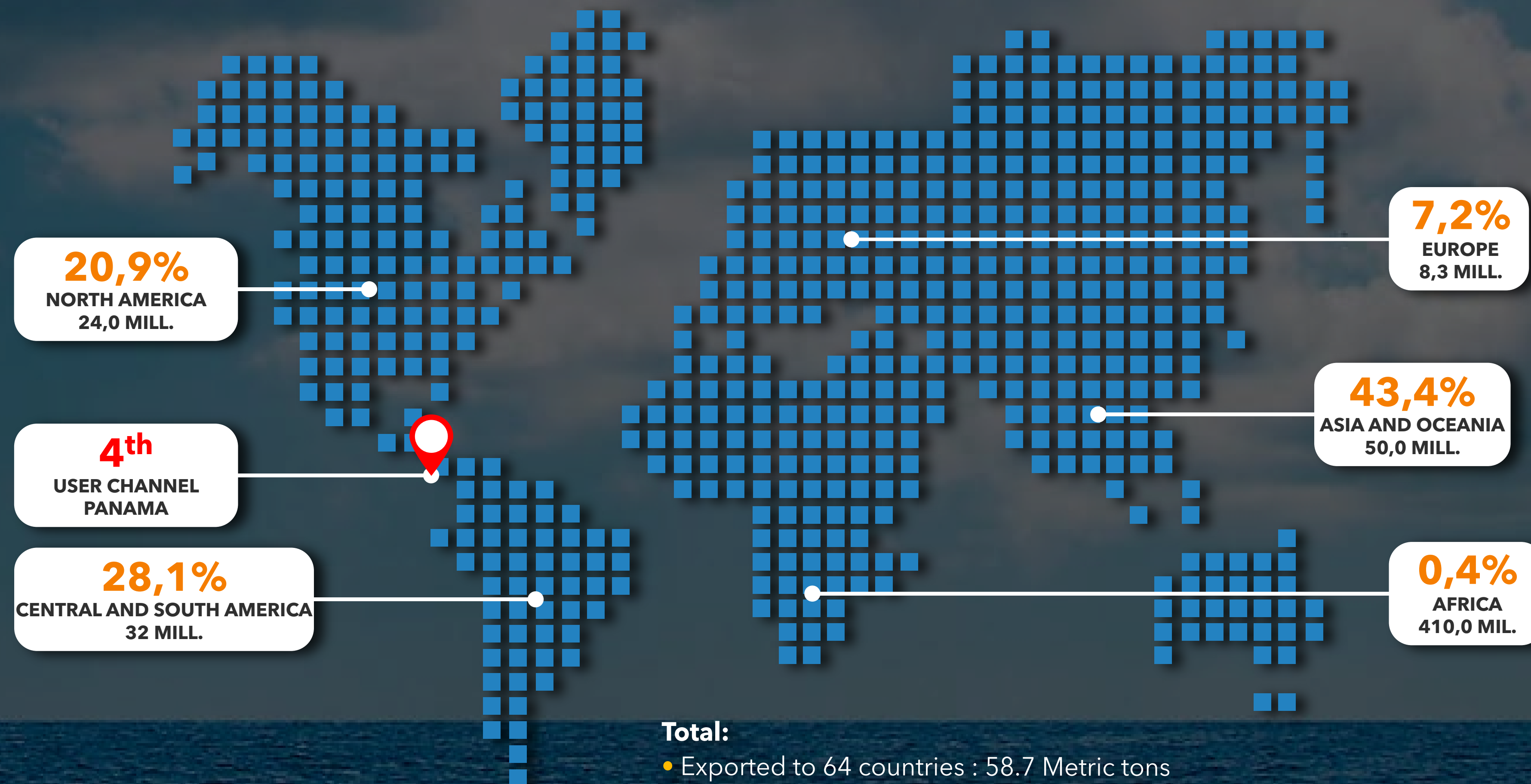
VIEW OF THE MARITIME PORT SECTOR

Maritime Transport is the main route through which international trade is carried out, allowing to send large quantities of merchandise at a very economic cost. However, the adaptation of the port infrastructure to the new ship sizes, the capacity requirements of world maritime trade and logistical requirements, imply for Latin Americaa figure of investment only in a new infrastructure for containers, around USD 47 billion upto 2040 year. This reveals a large potential market for new business and huge opportunities for suppliers in the sector, as well as enormous challanges for the public and private sector in order to update regulatytions ans facilitate for corresponding investment flows in these frameworks.

In this context, TRANS-PORT 2021, VII Maritime and Port Congress and Exhibition for Latin America Industry, is moving decisively to identify the various markets that allow to Project the development of this sector, which contributes to the economies of the countries of the region calling on Chilean and Latin American managers, suppliers and authorities in an ideal instance to Exchange knowledge, experiences and technologies required by the sector.

SCENERY - FOREIGN TRADE

Foreign Trade Mobilized Tonnage 2019



Total:

- Exported to 64 countries : 58.7 Metric tons
- Imported from 50 countries : 55.8 Metric tons

96%
TONNAGE
TRANSPORTED
BY SEA

37%
GDP

Countries top 5 Exported:

- China
- USA
- Japan
- Brazil
- South Korea

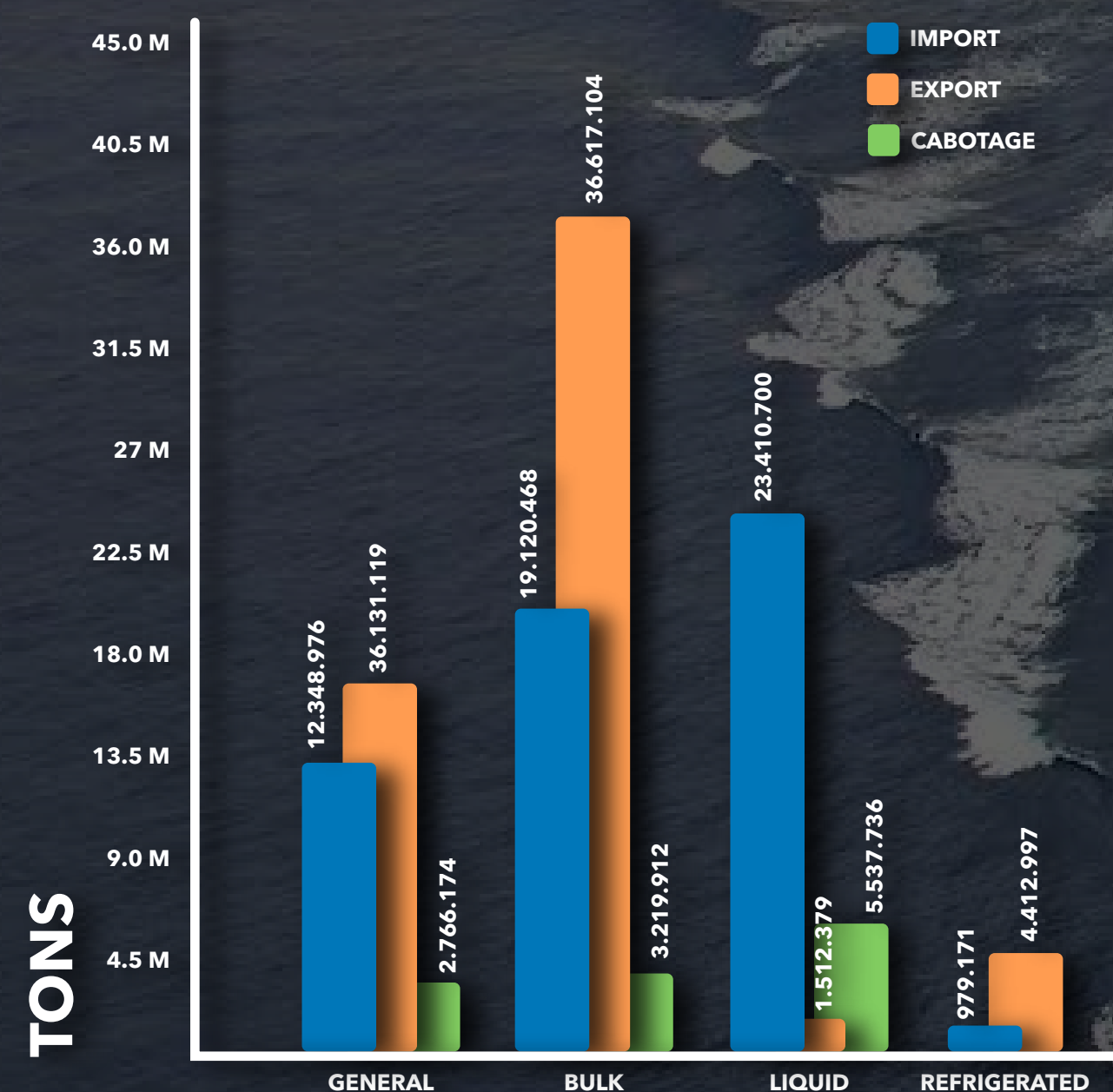
Countries top 5 Imported:

- USA
- Colombia
- China
- Brazil
- Ecuador

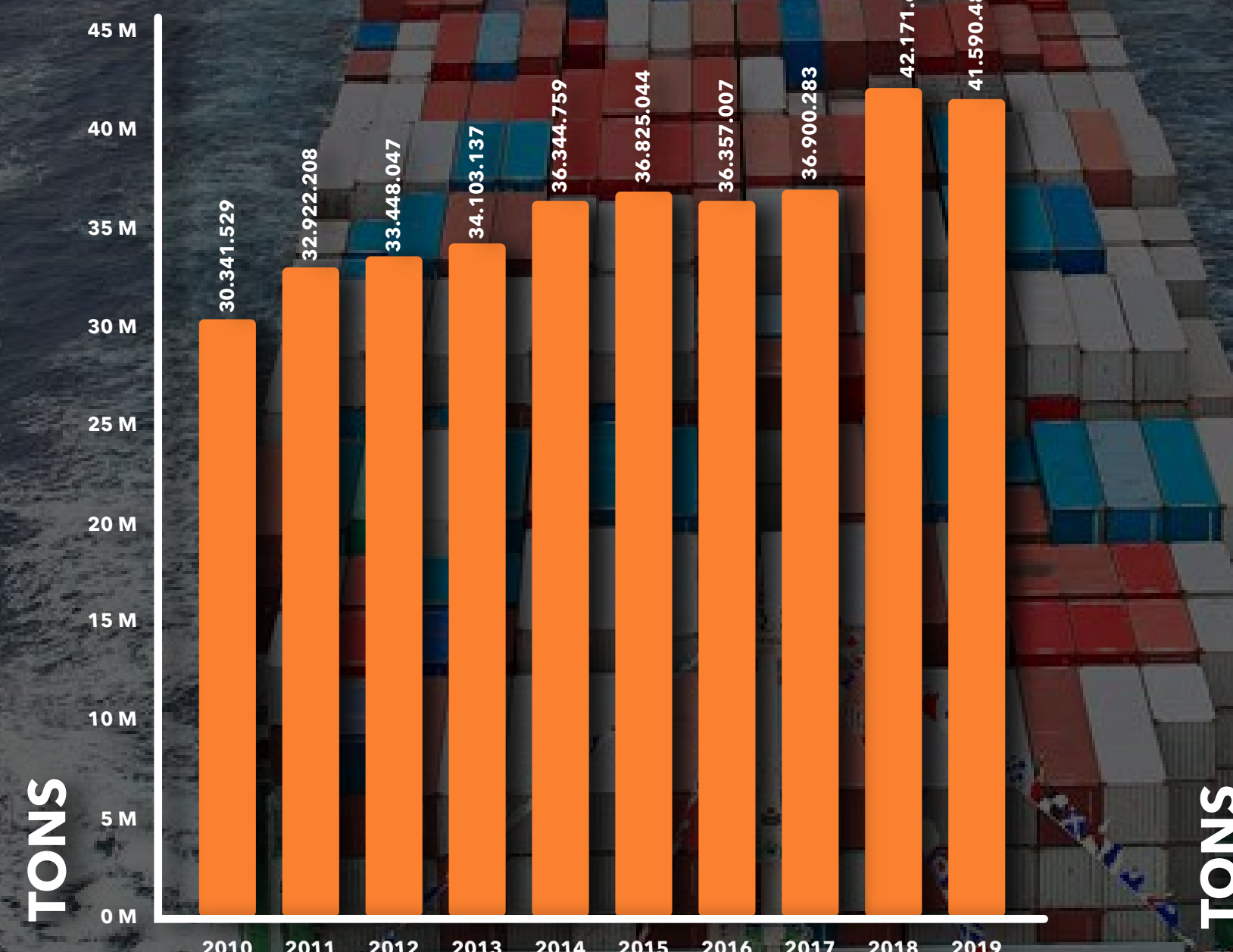
*Source: Directemar



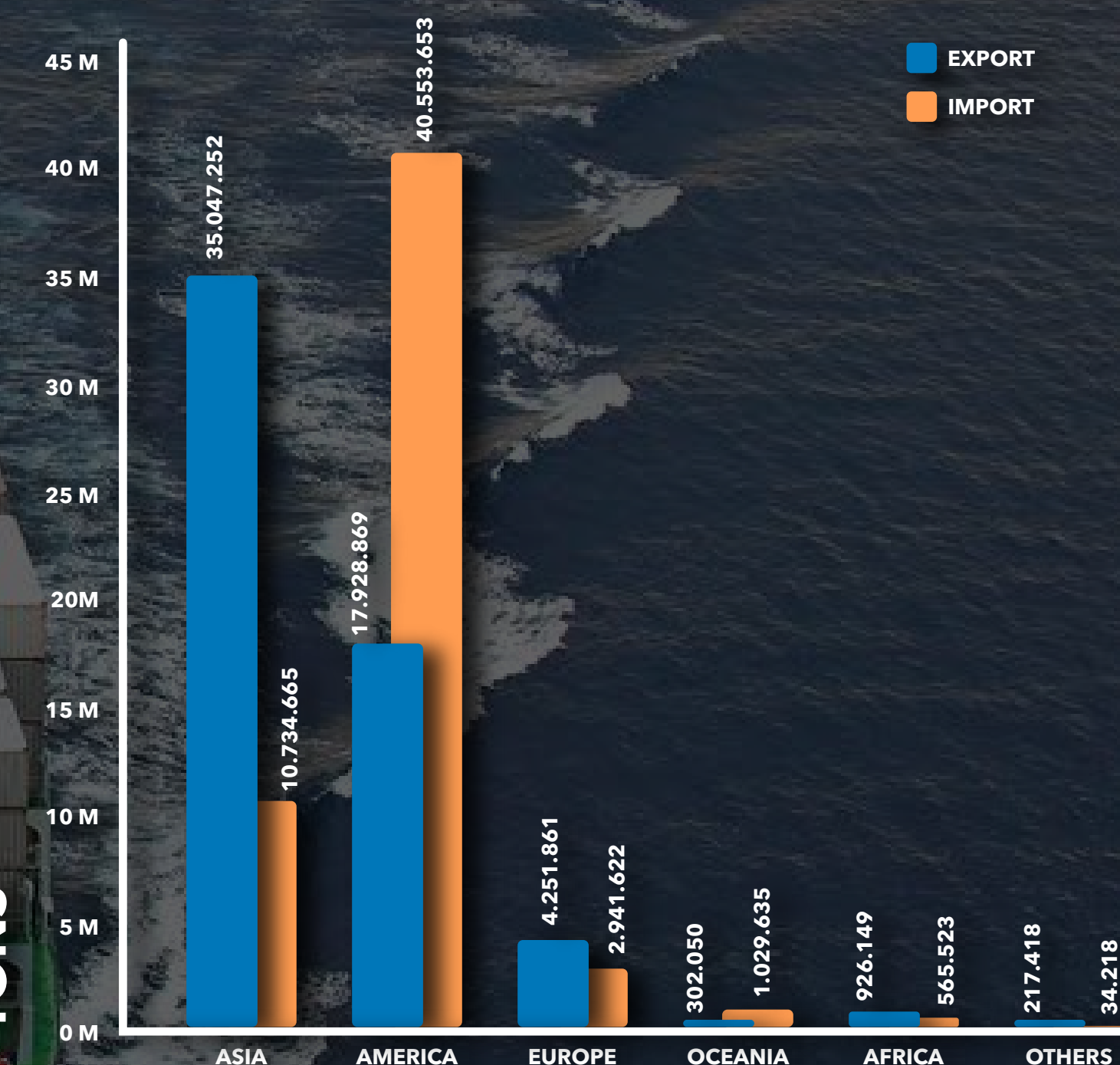
TONNAGE MOVED BY
FREIGHT TYPE. YEAR 2019



TONNAGE MOVED IN CONTAINERS
YEARS 2010-2019



TONNAGE EXPORTED AND IMPORTED
ACCORDING TO CONTINENT OF
DESTINATION AND ORIGIN. YEAR 2019

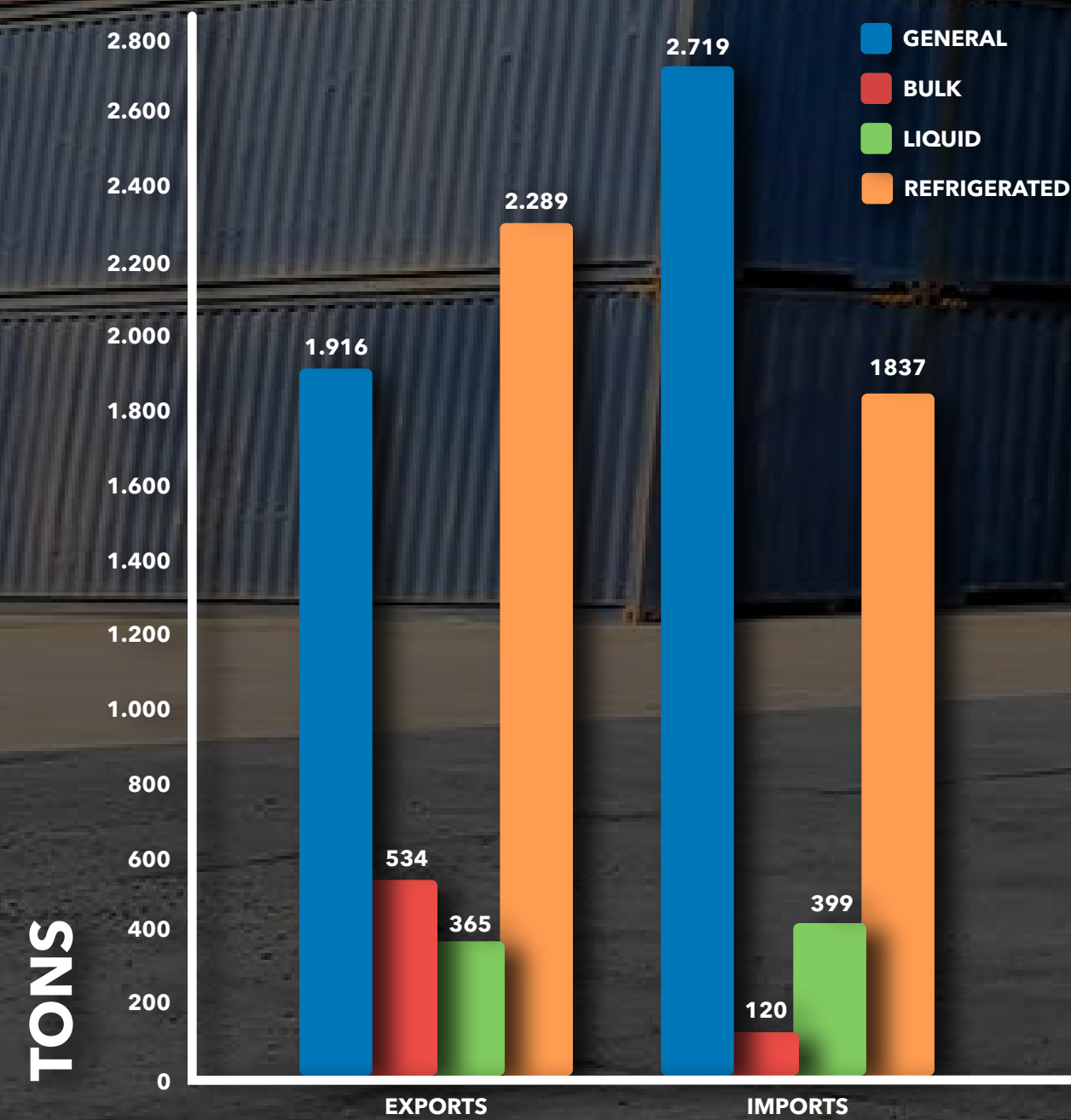


TONNAGE MOBILIZED & EXPORTED AND IMPORTED TONNAGE

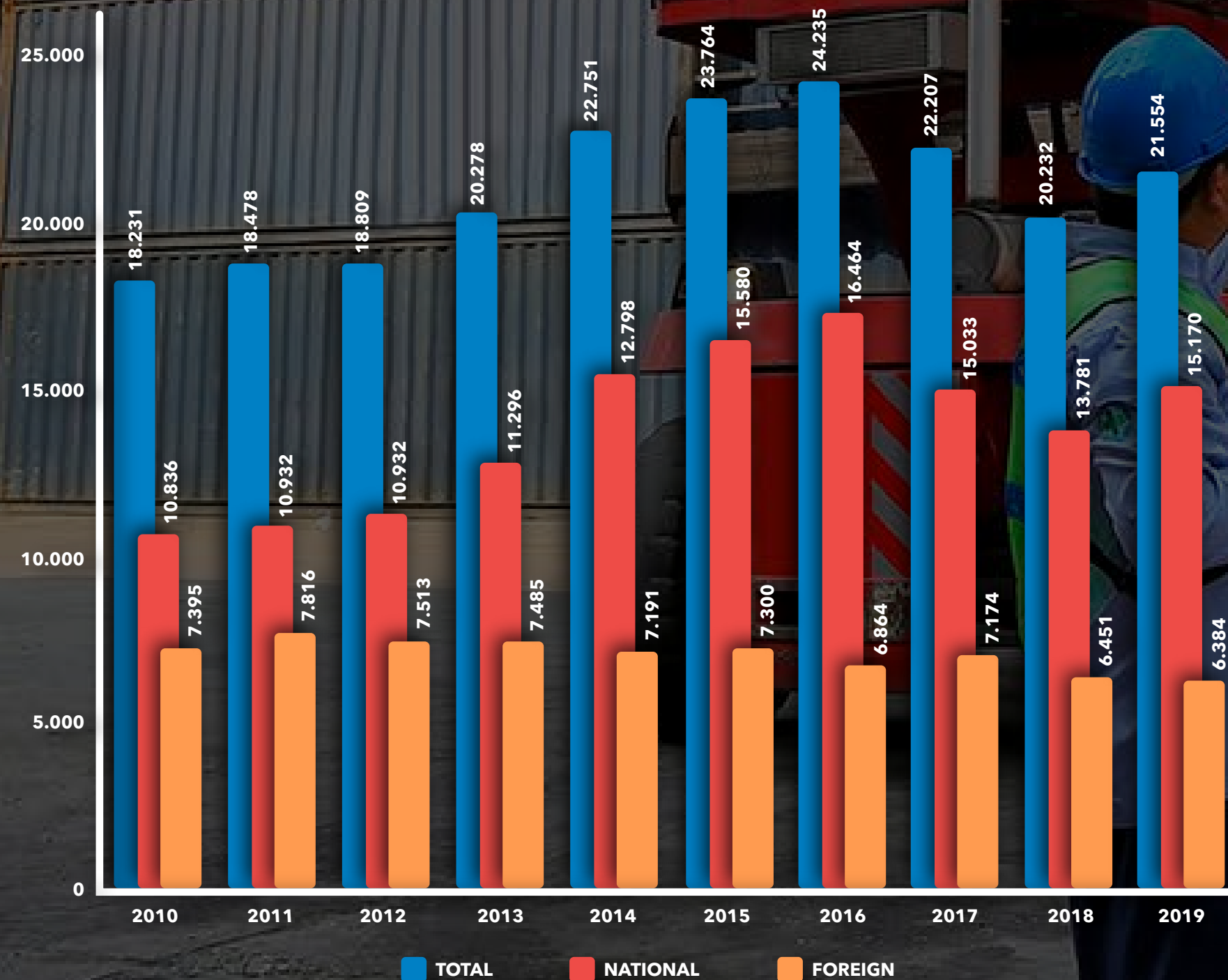
*Source: Maritime Statistical Bulletin - Directemar

VALUE OF TON MOVED ABROAD AND RECEPTION OF VESSELS TO PORTS

AVERAGE DOLLAR VALUE OF TON MOVED IN FOREIGN TRADE.
YEAR 2019

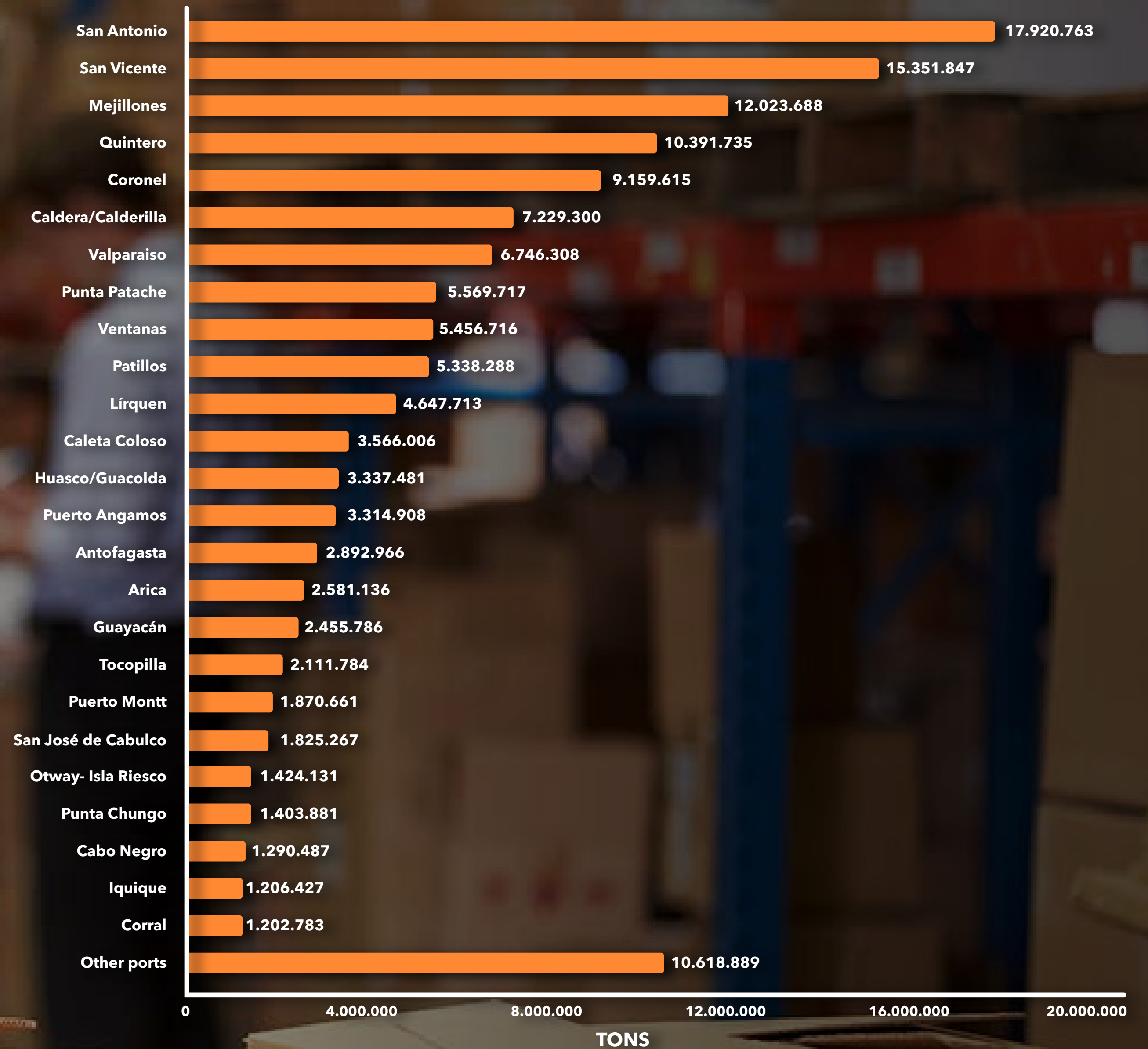


NUMBER OF SHIP RECEPTIONS TO PORT.
YEARS 2010-2019



*Source: Maritime Statistical Bulletin - Directemar

LARGEST TONNAGES MOBILIZED BY CHILEAN PORTS. YEAR 2019



*Source: Maritime Statistical Bulletin - Directemar



Puerto Andino Maritime Terminal Development

Puerto Ventanas, US\$ 80 M (RCA Sept. 2019)

Multiboya Maritime Terminal

Gas Caldera SA Terminal, US\$ 75M (RCA July 2019)

Coquimbo Port Modernization

Terminal Puerto Coquimbo S.A., US\$ 120 M (RCA May 2020)

Accessibility Improvement of Valparaíso Port

Empresa Portuaria de Valparaíso, US\$ 50 M (in qualification)

Bidding for the concession of Terminal 2 Port of Valparaiso

Empresa Portuaria de Valparaiso (under development)

Maritime Terminal Expansion

Puerto Quellón S.A., US\$ 10 M (RCA June 2020)

Multipurpose Port Infrastructure in Puerto Williams

MOP, US\$ 32 M (in construction tender)

Clean and Multipurpose Bulk Terminal

CopiaPort-E, US\$ 450 M (in qualification)

Puerto Cruz Grande

Compañía Minera del Pacífico (CMP), US\$ 250 M (RCA January 2015) (*)

San Antonio Exterior Port

Empresa Portuaria San Antonio (EPSA): US\$ 3,500 M (in qualification)

MINING PROJECTS THAT WOULD INCLUDE PORTS:

• Santo Domingo (Capstone and Kores):

Punta Roca Blanca sector of the commune of Caldera, Atacama region

• New Union

(Teck and Newmont Goldcorp), Vallenar commune, Reg.

(*) Work associated with road improvement, support infrastructure works, and environmental compensation initiatives are currently underway.

PORT INVESTMENT INITIATIVES

Source: FISA of GL events group-Chile based on information from SEIA,
<https://seia.sea.gob.cl>; Compañía Minera del Pacífico

Entered into the SEIA between 2019 and 2020 Review as of October 1, 2020



INTERNATIONAL CONGRESS

Given the strategic nature of the maritime port industry, whose activities contribute to the development of the economies of the countries of the region, the GL events Chile group has scheduled the VII International Maritime-Port Industry Exhibition and Congress for Latin America, Trans-Port Santiago 2021, entitled "Digitalization and Sustainability: the Challenges of the Maritime Port Industry", to be held between August 31 and September 2, 2021.

For 2021, we will use a hybrid format, face to face and virtual, using more and better technologies, having as main objective to comply with the highest sanitary standards issued by the national and international authority.

The Trans-Port international congress will last three days and the main topics to be developed will be: digitalization and Logistics 4.0; Automation; Smart Port - Autonomous Ships; Cyber security; Community Builder; Application of IMO standards and results achieved to date.

Likewise, we will have the presentation of the progress of the most important projects to be developed in Chile, such as the San Antonio Outer Harbor project and Terminal 2 of the Port of Valparaíso, among others. At the same time, we have considered a technical visit to the port of San Antonio to the facilities of DP World and San Antonio International Terminal (STI).

The event considers the realization of business rounds tables, technical conferences and workshops. The latter related to cyber security in the maritime port industry and MARPOL 2020.

The objective of Trans-Port 2021, is to find the biggest spaces of collaboration that serve to the purposes of the development of the Industry, summoning and gathering businessmen, suppliers and national, Latin American and world authorities, with the purpose of exchanging knowledge, experiences, technologies for the equipment and of solutions that the maritime-port operation requires.



EXHIBITION

This is the VII version of the fair, the previous ones were held in parallel with Exponaval, Exhibition and International Naval Congress organized in conjunction with the Chilean Navy. For this new version, Trans-Port will be the main space where the most important actors of the maritime port sector will meet.



EXHIBITOR PROFILE

PORTS

- Projects
- Infrastructure
- Equipment and Machinery
- Managment and Monitoring System
- Logistics, Storage
- Consultancy
- IT Technology, E-commerce
- Security and Risk Prevention
- Environmental Quality Control
- Port Services
- Public Institutions

VESSELS

- Vessel Services
- Equipment and Systems
- Container Manufacturing and Maintance
- Shipyards
- Naval Construction and Maintenance
- Classifiers
- Insurance
- Others

INSTITUTIONAL AREA

- Maritime Authority
- Public Institutions
- Trade Associations
- Universities



VISITOR PROFILE

- Professionals and executives of operational ports in Chile and Latin America
- Professionals and executives of port projects in Chile and Latin America
- Executives of Shipping Companies
- Professionals and executives of vessels classification houses
- Concessionary Companies
- Authorities and professionals of Ministries and related Public Services
- Authorities and professionals of the administration and services of regional navies
- Directors of port supply operations
- Authorities of port cities
- Logistics Companies
- Customs Agents
- Transportation Companies
- Shipping Agencies

ACTIVITIES

TECHNICAL CONFERENCES

This is an opportunity for companies present at TRANS-PORT 2021 to participate actively in the program. Your company will have 20 minutes to present the technical talk. The room is delivered equipped for 30 persons and you can invite your target market as a part of your marketing activities in the exhibition.

TECHNICAL VISIT

This activity will take place on the third day of the event. The visit consists in knowing the operation, logistics and project of a port terminal in Chile. It considers transportation. The schedule will be informed. This visit will be through registration.

BUSINESS ROUNDTABLE

Meetings planned to promote contacts between businessmen, institutions, and organizations to develop partner relationships or strategic alliances. TRANS-PORT 2021 will feature a meetings program between companies that demands technologies and solutions with exhibitor companies, as counterparts for business contacts.

RECEPTION

Social event aimed at participants of the international congress and exhibitors, in which they can establish and strengthen networks. This event will take place on the second day of the event.



EXHIBITOR WITH A BOOTH AT THE EXHIBITION

BOOTH 6 sqm

Includes:

- Business Round Table
- 1 person for technical visit

USD 3.500 + TAX

BOOTH 9 sqm

Includes:

- Business Round Table
- 1 Congress Registration
- 1 person for technical visit

USD 5.000 + TAX

BOOTH 12 sqm

Includes:

- Business Round Table
- 2 Congress Registration
- 2 person for technical visit

USD 7.000 + TAX

ADDITIONAL sqm (over 12 sqm)

USD 400 USD + TAX

In addition, they all include:

- Equipped booth with round table, 2 chairs, trash can and graphics.
- 2 badges for booth attention
- Pre-Event brand presence (logo on website, newsletters, APP and social networks)
- Brand presence throughout the event (logo on projection screen and in the participant's program)
- Banner on the website

PARTICIPATION ALTERNATIVES

ATTEND THE CONGRESS

BASIC REGISTRATION

Consider:

Participation only in Technical Talks
and Business Round Table

USD 100

PREMIUM REGISTRATION

Consider:

Congress Participation + Technical Talks +
Business Round Table + Social Event

USD 300

GIVE A TECHNICAL TALK

20 MINUTES TALK

Exclusive to exhibitors and
sponsors only

USD 500 + TAX

BECOME AN OFFICIAL SPONSOR

TRANS-PORT PRESENTS CATEGORY

Consider:
- 18 sqm booth
- 4 free Congress Registration
- 4 Social Event invitations

USD 19,740 + VAT

CONGRESS COFFEE BREAK

Consider:
- 6 sqm booth
- 2 free Congress Registration
- 2 Social Event invitations

USD 2635 + VAT

TRANS-PORT INVITE CATEGORY

Consider:
- 12 sqm booth
- 3 free Congress Registration
- 3 Social Event invitations

USD 13,160 + VAT

CONGRESS LUNCH

Consider:
- 6 sqm booth
- 2 free Congress Registration
- 2 Social Event invitations

USD 3,950 + VAT

CONGRESS BY THEME

Consider:
- 6 sqm booth
- 2 free Congress Registration
- 2 Social Event invitations

USD 7,895 + VAT

SOCIAL EVENT

Consider:
- 6 sqm booth
- 2 free Congress Registration
- 2 Social Event invitations

USD 6,580 + VAT

All categories consider:

- Company Presentation by the announcer and institutional video in the conference room
- Pre-Event brand presence (logo on website, newsletters, APP and social networks)
- Brand presence throughout the event (logo on projection screen, permanent mention by the announcer)
- Centerpieces with the company logo (coffee and lunch)
- Possibility of handing out brochures and/or merchandising during the sponsored event or including them in the participants' briefcases
- Banner in a prominent place on the website
- In the case of the Presents, Invite and congress sponsors, consider the logo on

PARTICIPATION ALTERNATIVES



PRESENTS:



INVITE



SOCIAL EVENT SPONSOR



LUNCH CONGRESS SPONSORS



COFFEE BREAK SPONSORS



SUPPORTED BY



COLLABORATORS



INVITED INSTITUTIONS



Ministerio de Transportes y Comunicaciones

Autoridad Portuaria Nacional

MEDIA PARTNERS





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Let's talk!

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ORGANIZA Y PRODUCE

INVITAN